



ENTERPRISE EQUITY

Venture Capital Group



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Who are we?

Enterprise Equity Venture Capital Group is an Ireland wide venture capital organisation with £40 million under management. The Group has offices in Belfast, Dundalk and Galway.

Enterprise Equity Fund Management (NI) is the Belfast based arm of the group. It is Northern Ireland's most successful venture capital firm, with an enviable investment record in both technology businesses such as BCO Technologies Ltd, as well as traditional industries such as Ben Sherman.

Enterprise Equity supports growth orientated companies at various stages of their development not only through investment but also by actively working with the key management.

With almost 20 years of investment expertise, Enterprise Equity's existing investments cover a broad spectrum of industry sectors.

What we offer

Independent research by PricewaterhouseCoopers supports the view that venture capital backed companies grow faster and are more profitable. Much of this is down to the added value that comes along with an institutional investment.

In addition to the funds, Enterprise Equity will seek to add value by taking a seat on the board of investee companies. We will proactively work with management teams to support:

- strategic development;
- good corporate governance;
- recruitment of key executives; and
- future fund raising.

It is our aim to work with entrepreneurs through good times and difficult times to grow shareholders value.



BCO Technologies was established to produce a revolutionary new silicon wafer substrate that enables integrated circuit fabricators to increase the number of silicon chips packed on to a single wafer. Enterprise Equity invested in BCO as a very early stage technology business in 1992 and supported the company through a number of subsequent funding rounds, an IPO in 1997 and its eventual sale in 2000.



Ben Sherman was on the verge of receivership in 1993 when Enterprise Equity invested in the MBO. This developed the business from a loss making shirt manufacturer into a branded apparel business turning over £83 million and generating a profit of £5 million ten years later.

What are we looking for?

Enterprise Equity seeks to build a balanced portfolio of investments in both technology businesses and more traditional manufacturing and services companies.

Individual investments can be up to £2 million and will usually take the form of preferred ordinary shares. We will consider all stages of company development and management buyouts/ins.

We are looking for management teams with the motivation and talent to build significant businesses that address international markets.

If we buy-in to your vision, we will not only invest money but also time and effort to help you realise your ambitions.

The Team

Aidan Langan

CEO, is a Chartered Engineer by background. Following three years developing the Industrial Development Board's operations in the Far East, he returned to Northern Ireland in 1992 where he was responsible for a number of the IDB's more significant inward investment projects. He has 10 years experience of the venture capital industry in Northern Ireland.

Craig Holmes

Investment Manager, is a Chartered Accountant. Craig previously worked with Deloitte & Touche and trained with PricewaterhouseCoopers. He has significant experience in business advice and consultancy, specialising in business and strategic planning for SMEs. He serves on a number of investee boards including Sensor Technology & Devices Limited and Sepha Limited.

Brian Cummings

Investment Manager, is a Business I.T. graduate and holds an MBA from the Smurfit School of Business. Before joining Enterprise Equity, Brian was with the Survitec Group where he gained extensive sales and marketing experience, both operational and strategic, through a number of postings locally and internationally. Supporting Survitec's acquisitions programme, he was also intimately involved with its subsequent Institutional Buy-Out from its previous VC owners.